How General Counsel can Successfully Collaborate with Outside Attorneys

Insight

Three senior in-house attorneys discussed best practices for collaborating with outside counsel during a panel discussion at Ward and Smith's 2018 In-House Counsel Seminar, with a focus on leveraging technology, controlling legal spend, and managing succession.

Webinar: RFPs – Best Practices & Obstacles to Avoid

Webinar, Feb. 16, 2019

This webinar will provide an overview for general counsel on how RFPs are being used to better manage outside counsel across the legal industry and the best practices to follow and the obstacles to avoid.

Complimentary Webinar: Best

Practices for Vendor Risk Profiling

Webinar, Feb. 6, 2019

A new NAVEX Global webinar will discuss how to find the right approach to third-party risk management by applying appropriate risk factors.

Download: 3rd Annual In-House Legal Benchmarking Report

Insight

Exterro has published its 3rd Annual In-House Legal Benchmarking Report for use in benchmarking legal processes against 110 legal departments.

Taking the First Step to Digitally Transform Your Legal Department

Insight

Digital transformation continues to be a strategic priority for organizations today. However, a recent study by Gartner revealed 81% of legal departments are not prepared to support their company’s digitization process.

Survey: Half of Legal Departments Work Without a Strategic Plan

Insight

The largest legal departments were about three times more likely to admit planning challenges; 33 percent said they plan, but not very well, compared to 12 percent of the smallest teams and 7 percent of teams of 11 to 50.

Register for ACC Xchange 2019 Mid-Year Meeting for Legal Executives

Event, April 28-30, 2019

ACC has arranged for four curricula addresses in the areas of contracts, leadership, legal operations, and litigation.

Goldman's $500 Million Lawyer

Has Called It Quits

News

Greg Palm pulled in about $500 million, including about $180 million worth of Goldman shares, as well as dividends, distributions from firm-managed funds and proceeds from stock sales.

Download: Expert Analysis on Emerging Board Issues for 2019

Insight

The report from the NACD offers comprehensive guidance that will inform governance decisions and strategic planning in 2019.

To Be a Good In-House Counsel, Be Prepared to Break The Law, Maybe

Insight

As an in-house counsel – the individual tasked with mitigating risk for your employer – sometimes you have to make a decision much hastier than you might normally be comfortable with doing

so, writes Stephen R. Williams in a column for Above the Law.

How to Find the Best Law Schools For In-House Jobs

Insight

Aspiring in-house lawyers should choose law schools located in major metropolitan areas with an abundance of corporate headquarters and a plethora of in-house legal externship and internship options, one expert advises.

Bank Company GC Goes Public About Being Bipolar; Gets Stronger in the Process

News

Kelly Rentzel had to overcome some big barriers to become general counsel at Dallas-based Texas Capital Bank. Along the way she endured a monthlong stay in a psychiatric ward, the rigors of law school, and a suicide attempt.

Top 5 Things Corporate Counsel Want for Free from Law Firms

Insight

In most request for proposals that deal with the overall client-law firm relationship (as opposed to a matter-specific RFP), you will see questions asking law firms about “value-added” services. By value-added, they mean free, writes Matthew Prinn of RFP Advisory Group.

Hanzo Webinar Lineup to Discuss Challenges Collecting Social Media

Webinar, Dec. 19, 2018, 1:30 p.m. ET

Social media is ubiquitous in business communications but many organiations don’t have a good way to deal with it. Hanzo has assembled a panel of industry experts discuss the challenges social media presents compliance and e-discovery workflows and best practices.

Download: 5 Future Tech Forces & Board Expectations

Insight

The areas discussed in the NACD article include artificial intelligence, blockchain, cybersecurity, hyperconnectivity, and symbiotic systems.

The Rise of Analytics: How Legal Technology Finally Got a Seat in the Boardroom

Insight

Advances in legal technology – in particular artificial intelligence technologies – are giving legal more prominence within the corporation and helping make the department's strategic value more tangible to the C-suite and the board.

Webinar: Paper Software Will Demo Contract Tools, Microsoft Word Add-In

Webinar, Dec. 18, 1 p.m. EST

Paper Software will present a complimentary webinar on

Contract Tools, an add-in for Microsoft Word, that analyzes, proofreads, formats, reviews, and navigates contracts for legal departments and firms.

Download: Best Practices For Conducting Fast, Defensible Internal Investigations

Insight

Zapproved has published a new guide that outlines the five best practices for conducting fast, defensible internal investigations.

How Does Your Salary Compare? Read the Full GC Landscape Report

Insight

The LawGeex guide reveals insights from GCs at hundreds of companies across the United States, including Uber, PayPal, NetApp Amazon, Macy’s and Caterpillar.

Fewer Lawsuits for Corporations, But More Oversight on Data andTax Risk

News

Norton Rose Fulbright’s 2018 Litigation Trends Annual Survey polled 365 senior corporate counsel representing US-based organizations on disputes-related issues and concerns.