

# Complimentary Webinar: Best Practices for Vendor Risk Profiling

*Webinar, Feb. 6, 2019*

A new NAVEX Global webinar will discuss how to find the right approach to third-party risk management by applying appropriate risk factors.

---

## Download: 3rd Annual In-House Legal Benchmarking Report

*Insight*

Exterro has published its 3rd Annual In-House Legal Benchmarking Report for use in benchmarking legal processes against 110 legal departments.

---

## Taking the First Step to Digitally Transform Your Legal Department

*Insight*

Digital transformation continues to be a strategic priority for organizations today. However, a recent study by Gartner

revealed 81% of legal departments are not prepared to support their company's digitization process.

---

## **Survey: Half of Legal Departments Work Without a Strategic Plan**

### ***Insight***

The largest legal departments were about three times more likely to admit planning challenges; 33 percent said they plan, but not very well, compared to 12 percent of the smallest teams and 7 percent of teams of 11 to 50.

---

## **Register for ACC Xchange 2019 Mid-Year Meeting for Legal Executives**

### ***Event, April 28-30, 2019***

ACC has arranged for four curricula addresses in the areas of contracts, leadership, legal operations, and litigation.

---

# Goldman's \$500 Million Lawyer Has Called It Quits

## *News*

Greg Palm pulled in about \$500 million, including about \$180 million worth of Goldman shares, as well as dividends, distributions from firm-managed funds and proceeds from stock sales.

---

# Download: Expert Analysis on Emerging Board Issues for 2019

## *Insight*

The report from the NACD offers comprehensive guidance that will inform governance decisions and strategic planning in 2019.

---

# To Be a Good In-House Counsel, Be Prepared to Break The Law, Maybe

## *Insight*

As an in-house counsel – the individual tasked with mitigating

risk for your employer – sometimes you have to make a decision much hastier than you might normally be comfortable with doing so, writes Stephen R. Williams in a column for Above the Law.

---

## **How to Find the Best Law Schools For In-House Jobs**

### ***Insight***

Aspiring in-house lawyers should choose law schools located in major metropolitan areas with an abundance of corporate headquarters and a plethora of in-house legal externship and internship options, one expert advises.

---

## **Bank Company GC Goes Public About Being Bipolar; Gets Stronger in the Process**

### ***News***

Kelly Rentzel had to overcome some big barriers to become general counsel at Dallas-based Texas Capital Bank. Along the way she endured a monthlong stay in a psychiatric ward, the rigors of law school, and a suicide attempt.

---

# Top 5 Things Corporate Counsel Want for Free from Law Firms

## *Insight*

In most request for proposals that deal with the overall client-law firm relationship (as opposed to a matter-specific RFP), you will see questions asking law firms about “value-added” services. By value-added, they mean free, writes Matthew Prinn of RFP Advisory Group.

---

# Hanzo Webinar Lineup to Discuss Challenges Collecting Social Media

## *Webinar, Dec. 19, 2018, 1:30 p.m. ET*

Social media is ubiquitous in business communications but many organizations don't have a good way to deal with it. Hanzo has assembled a panel of industry experts discuss the challenges social media presents compliance and e-discovery workflows and best practices.

---

# Download: 5 Future Tech Forces & Board Expectations

## *Insight*

The areas discussed in the NACD article include artificial intelligence, blockchain, cybersecurity, hyperconnectivity, and symbiotic systems.

---

# The Rise of Analytics: How Legal Technology Finally Got a Seat in the Boardroom

## *Insight*

Advances in legal technology – in particular artificial intelligence technologies – are giving legal more prominence within the corporation and helping make the department's strategic value more tangible to the C-suite and the board.

---

# Webinar: Paper Software Will Demo Contract Tools, Microsoft Word Add-In

*Webinar, Dec. 18, 1 p.m. EST*

Paper Software will present a complimentary webinar on

Contract Tools, an add-in for Microsoft Word, that analyzes, proofreads, formats, reviews, and navigates contracts for legal departments and firms.

---

## **Download: Best Practices For Conducting Fast, Defensible Internal Investigations**

### ***Insight***

Zapproved has published a new guide that outlines the five best practices for conducting fast, defensible internal investigations.

---

## **How Does Your Salary Compare? Read the Full GC Landscape Report**

### ***Insight***

The LawGeex guide reveals insights from GCs at hundreds of companies across the United States, including Uber, PayPal, NetApp Amazon, Macy's and Caterpillar.

---

# Fewer Lawsuits for Corporations, But More Oversight on Data and Tax Risk

## *News*

Norton Rose Fulbright's 2018 Litigation Trends Annual Survey polled 365 senior corporate counsel representing US-based organizations on disputes-related issues and concerns.

---

# What You Need to Know About Contract Management Software and Small Legal Teams

## *Insight*

ContractWorks has published a new guide: Contract Management Software for the Small Legal Team: Why It's Not Just for the Big Fish Anymore.

---

# Legal Departments Sending Less Cash to Big Law, Survey



# Says

## *News*

Bloomberg Law is reporting that corporate law departments are spending more, but less of that that money is landing in Big Law coffers, according to a new survey.