3 Essential Soft Skills for Exceptional Contract Managers

White Paper

ContractRoom considers what character traits and soft skills are most important for contract managers.

Nine Factors for Measuring Your Contract Managers' Productivity

Article

ContractRoom asks: What factors do you take into account when measuring your contract managers' performance?

The Board and Long-Term Value Creation

White Paper

The NACD Blue Ribbon Commission Report emphasizes that directors have a fundamental responsibility to ensure that the organization's short-term actions are well aligned with its long-term strategy.

Contract Negotiation: Stopping Redlining in its Tracks

Article

ContractRoom discusses how the new wave of contract management is reducing time spent in negotiations.

Corporate Counsel: How to Implement AFA Structures

EVENT, Nov. 17, 11 a.m. EST

The LexisNexis CounselLink strategic consulting team will present a complimentary webinar on alternative fee arrangement (AFA) implementation.

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11 Things You Can Control in the Contract Management

Process

White Paper

Serious consequences typically arise from lack of oversight during the negotiation phase or mismanagement of contract commitments after execution.

Baker Donelson Advises SmartStop Self Storage, Inc. in $1.4 Billion Merger

NEWS

The law firm of Baker Donelson Bearman Caldwell & Berkowitz, PC represented SmartStop Self Storage, a public non-traded self storage real estate investment trust, in its merger with Extra Space, a NYSE listed self storage REIT.

Corporate Legal Operations: PepsiCo Configuration Optimization

EVENT, August 18, 1 p.m. EDT

LexisNexis Software Solutions will present a complimentary webinar on enterprise legal management (ELM) using a case study that shows how a system resent enhanced PepsiCo’s

ebilling efficiency.

A New Approach to Enterprise Legal Management: A White Paper

White Paper

Managing legal documents and transactions across an enterprise of any size is complex and challenging, but the systems supporting the effort don’t have to be, according to a statement from Onit.

Webinar: The 5 Scariest Questions Your CEO Could Ask About Your Contracts

On-Demand

In this 45-minute live webinar, Exari Co-Founder and Chief Product Officer, Jamie Wodetzki, explains the ins and outs of Exari’s Contracts Hub and what it could mean for your business.

Legal Counsel and Contract Management

A new presentation highlights the most important reasons for general counsel and outside legal counsel to use contract management as a bridge to the business. Avoid contracts being “filed and forgotten.” Learn how business lawyers can add tangible value for the business client.

Protecting the Identity of LLC Members, LP Partners, Part II: Strategies for Discovery

Thompson Coburn offers some pointers on how to safeguard the identities of business owners when an opponent has issued discovery requesting a copy of the organizational chart and/or information on the identities of the LLC members or LP partners.

Insurance Certificates in

Contract Management

Article and video

A new article and video from Berkman Solutions outline steps for managing insurance certificates required in a contract.

New Contract Management Software Video Goes Online

NEWS

Berkman Solutions has posted a video provideing an introduction to contract management software and the company's product, Contract Analyst.

What Does It Mean To Be In-House Counsel?

EVENT: Jan. 14-15 or Jan. 28-29

Orrick, Herrington & Sutcliffe LLP will present seminars in New York and San Francisco for a discussion of issues that every in-house counsel has or will face.

In-House Legal Work to Increase Over the Next Year

News

Corporate law departments have reported in a recent Altman Weil survey that they will cut down on outside counsel spending over the next year, writes JDJournal, reporting on Altman Weil Inc.'s "2014 Chief Legal Officer Survey."

Select Bankruptcy Issues for General Counsel

On-Demand

Bilzin Sumberg presents a complimentary on-demand webinar webinar covering a range of bankruptcy issues of particular interest to in-house counsel.

The Risk Intelligent General Counsel – A Deloitte White Paper

White Paper

The legal and regulatory terrain has gotten rougher, says Deloitte in a white paper, yet the general counselmust not only keep up, but stay ahead.

GM Says Its Top Lawyer Will Be Stepping Down

General Motors has announced the upcoming retirement of its general counsel, Michael P. Millikin.

Fannie Mae Names New General Counsel, Executive VP

Fannie Mae has appointed Brian P. Brooks, 45, as executive vice president, general counsel, and corporate secretary effective Nov. 10.