Contracting Efficiency for Your Legal Department in 3 Easy Steps

Inside Counsel lists some of the best practices that counsel can easily adopt that will help develop process standards to boost contracting efficiency.

Legal and Contracts Collaboration

Optimus BT will present a complimentary webinar for legal and contract teams looking to manage full contract lifecycle from drafting contracts, to approvals, eSignatures and contract administration.

Advanced Contract Negotiations

The Association of Corporate Counsel offers a free on-demand webcast focusing on advanced drafting and negotiating strategies that may be used in connection with virtually every type of contract.

Eliminate Roadblocks to Integrated Contract and Revenue Management

Are your contracting and revenue management processes jamming you up? Revitas offers a free on-demand webcast designed to help participants set up a well-planned route to relieve the jams.

The “Termination for Convenience” Clause: A Closer Look

Termination for convenience clauses can be found in almost any type of contract, so it is important to understand just what these clauses can (and cannot) accomplish, writes Roberts McGivney Zagotta LLC in its blog.

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5 Legal Tips for Negotiating

Employee Contracts

Whether you’re bringing on a new hire or renegotiating a current employee’s contract, you need to stay on the legal level in negotiations, writes FindLaw on its website.

Pay Attention to Indemnity Provisions in Construction Contracts

Indemnity provisions in construction contracts are not mere boilerplate that can be overlooked, the National Law Review says on its website.

How to Master the Art of Negotiation

One of the biggest mistakes that a startup entrepreneur can make, is not knowing the art of negotiation. How do you reach a winning negotiation for both sides?

Beyond Traditional Contract Management

Revitas offers an on-demand webcast on measuring post-execution contract performance.

Protecting Your Confidential Information, Relationships and Talent

On-Demand
Michael Elkon of Fisher & Phillips presented a webinar about non-compete agreements, trade secrets and computer protection laws.

Discovery and Mitigation of Legacy Contract Risks

On-Demand
Selectica offers an on-demand webinar on how contract discovery lets you leverage legacy contracts to drive enterprise-wide value, efficiency and risk management.

GWAC Overview Webinar for Small Business Advocates

Oct. 8, 1 p.m. CDT
The U.S. General Services Administration will present a webinar aimed at helping participants learn learn more about Small Business Governmentwide Acquisition Contracts (GWACs).

Technology & Sourcing Webinar: Contract Law Update

DLA Piper will present a complimentary webinar on recent cases and changes to contract law.

Contract Management: What Type of System Is Best for You?

The Merrill DataSite team is offering a complimentary white paper on finding the right contract management system.

Drafting and Reviewing Confidentiality Agreements

Kenneth A. Adams, author of A Manual of Style for Contract Drafting, has posted a free video titled “Drafting and Reviewing Confidentiality Agreements.”

Renewable Energy and Energy Efficiency in an ESCO Contract

Security & Sustainability Forum will present a webinar on the use of energy service company contracts.

Cloud Contracts – Risks and Mitigation Strategies

July 30, 10 a.m. CDT
Scott & Scott and Iron Mountain will present a webinar on the risks associated with cloud contracts and methods to mitigate those risks, including effective use of software escrow agreements

Merrill DataSite Publishes Contract Management Systems White Paper

Merrill DataSite has published a white paper on the technical feasibility of contract management systems.