What Makes a Promise Legally Binding? Considering Consideration

Article

You likely understand what an offer and acceptance are (even if you don’t know all the legal caveats), but what is consideration?

Understanding the Processes of Government Contracting

White Paper

The government not only actively seeks out small business participation when it buys products and services, but it also goes to great lengths and spends lots of money in outreach programs to find good, qualified small businesses to be its suppliers.

Licensing for the Government Contractor

On-Demand

A free on-demand webinar from Thompson Coburn explains the background, the issues, and the rules that apply to licensing

in the government arena.

Top 6 Legal Risks of Electronic Signatures and E-Transactions

White Paper

A free white paper from Silanis Inc. discusses how a well-designed process, supported by new-generation electronic signature technology, can actually reduce the legal risks and increase the enforceability of e-transactions compared to paper processes.

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9 Things to Include in an Employment Contract

White Paper

A small business owner hiring an employee – maybe the first employee – might be confused about what should be included in an employment contract, writes Alex Lipton, a legal researcher at law technology platform provider Shake.

China Manufacturing Contracts: Ensuring Good Product

White Paper

Harris & Moure's China Law Blog has a new article on what it takes to have a China contract that works – extolling the virtues of foreign companies having appropriate contracts with their Chinese manufacturers.

How Effectively Are You Managing Value Leakage in Your Sourcing Contracts?

EVENT: April 1, 9 a.m. CDT

The Everest Group will present a complimentary one-hour webinar in which experts will discuss effective value sourcing across across a variety of topics.

Legal Counsel and Contract Management

A new presentation highlights the most important reasons for general counsel and outside legal counsel to use contract

management as a bridge to the business. Avoid contracts being “filed and forgotten.” Learn how business lawyers can add tangible value for the business client.

Dykema Lawyer Authors Treatise for Practising Law Institute

Mark Malven, Ann Arbor and Bloomfield Hills-based member of national law firm Dykema, has authored a treatise published by the Practising Law Institute (PLI) titled, “Technology Transactions: A Practical Guide to Drafting and Negotiating Commercial Agreements.”

White Paper: Analysis of the Decision to Engage the Bid Protest Process

White Paper

Watson & Associates LLC has posted a complimentary white paper analyzing considerations involved in the bid protest process.

Contract Lifecycle Management Buyer’s Guide

Guide

Apttus is offering a free guide to help companies choose the right contract lifecycle management solution.

Learn How Enterprise CLM Helps Maximize the Strategic Value of Contracts

On-Demand

Selectica presents a free on-demand webinar on the management of Contract Lifecycle Management (CLM) systems.

How Effective is Your Existing Contract Management?

On-Demand

Icertis Inc. has posted a complimentary on-demand webinar discussing the value of gauging the effectiveness of a company’s existing contract management system.

8 Roadblocks to New Enterprise Legal Management Implementation

E-BOOK

This e-book from Bridgeway Software discusses the obstacles that can hinder your department’s ability to successfully integrate new enterprise legal management software, Bridgeway says.

Insurance Certificates in Contract Management

Article and video

A new article and video from Berkman Solutions outline steps for managing insurance certificates required in a contract.

Insurer Conduct Can Lead Policyholders Into Suit

Limitation Traps

White Paper

A white paper posted by Jones Day partner Tara Kowalski on the firm’s Insurance Policy Advocate site says a recent string of cases addressing suit limitation provisions serves as a reminder of the numerous traps that surround such provisions

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Should Executives Arbitrate? The Empiricists Weigh In

White Paper

Should executives include an arbitration clause in their employment contracts? A paper by Zuckerman Spaeder partner John J. Connolly says there’s no uniform answer.

Forced Arbitration Pervades Contractual Agreements, Binding Consumers

Article

The words “forced arbitration” might not appear in a contract and instead are referred to by the term “dispute-resolution mechanism.”

Why ESIGN is Not Enough to Keep You Out of Court

White Paper

Silanis Inc. presents a free seven-page white paper that discusses how to enforce e-signed contracts and minimize exposure to legal and compliance risk.

Existence of a License Depends on Terms of a Contract

NEWS

The Third U.S. Circuit Court of Appeals has ruled that, under the terms of a contract, Walt Disney Studios Motion Picture Production and its affiliates did not acquire a perpetual worldwide license to use patents to convert conventional films into 3D.