Beware Joint-Employment Doctrine in Health Care Contracting

White Paper

A joint-employer relationship is often found to exist when one entity (such as a temporary-employment agency) hires and pays a worker, and another entity supervises the work.

What is a Non-Disparagement Clause and Why You May Not Want to Sign One

White Paper

Non-disparagement clauses have been enforced by a vast majority of state and federal courts, and proving that you have disparaged someone is not as hard as you think.

Agiloft Wins Top Slot on Capterra’s List of Contract

Management Software Solutions

NEWS

Agiloft credited its Contract Management application’s surge in popularity to its comprehensive feature set.

Webinar: Managing Cost Type Contracts

EVENT, May 19, 11 a.m. EDT

The skills required to manage straightforward T&M contracts differ markedly from the skills required to manage a cost type contract.

Independent Contractor Misclassification: How Companies Can Minimize the Risks

White Paper

Pepper Hamilton details three ways companies that use independent contractors can minimize or avoid future independent contractor misclassification exposure.

Tech Companies Targeted for On-Demand Independent Contractors

White Paper

How is a business supposed to know if a worker may be designated an independent contractor?

Software in the Cloud and Common Issues in Contract Negotiations

On-Demand

The webinar discusses cloud-based software solutions and provides a comprehensive look at contracts for cloud-based software solutions vs. traditional EULAs.

Protecting Your Prime and

Subcontract or Strategic Relationship

On-Demand

Piliero Mazza has posted the slides from a recent webinar on strategic relationships in contracting with prime and subcontractors.

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10 Considerations in Drafting Executive Employment Agreements

White Paper

The paper covers such topics as severance, fixed term, restrictive covenants, cause, good reason provision, award equity, state law and venue selection, assignment, and more.

White Paper: Assessing Security in Contract Management Systems

White Paper

With security breaches making headlines, understanding potential vendors' security programs and whether they align

with your company’s specific requirements is an important step in the process of selecting a contract management solution.

How Accessible Are Your Contracts in 2015?

On-Demand

Seal Software offers a free on-demand webinar on contract fundamentals needed to extract the maximum value from your contracts.

Make Sure Your Agreement Addresses the Availability of Class Arbitration

White Paper

Companies could find themselves facing unfavorable, but reviewable, court determinations in some jurisdictions, while being more tightly bound in other jurisdictions by arbitrator determinations subjecting them to class arbitration against their will.

Lawsuit Says Wall Street Exec Used Army Ties to Overcharge on Contracts

NEWS

Whistleblowers allege Lynn Tilton offered an Army colonel a lucrative job long before he retired from military service as a way of inducing him to make contract decisions favorable to her company.

How to Negotiate With Chinese Companies (Part IV)

White Paper

The latest installment of this series focuses on the cultural disconnects that so often impact negotiating between American and Chinese companies.

Contract Management: Build Relationships in Business

EVENT, April 27

Learn how a person’s or organization’s objectives – and those of their customers and suppliers – can be achieved in an effective way, without threat or failure.

The Case for Contractor and Vendor Employee Screening

White Paper

The white paper addresses some of the traps and dangerous practices that can ensnare the well-intentioned professional, and outlines the elements of a strong vendor employee screening program.

Federal Circuit Decision Highlights Important Takeways for Contractors

White Paper

Is the amount of LDs “reasonable for the particular agreement at the time it is made”? If so, the LDs clause is most likely enforceable.

Electronic Signatures in

Court

Contracts

Silanis Inc. has posted a free white paper that answers the questions that arise when companies bring bring processes online. It also outlines how organizations can leverage electronic signatures in settlement when contested, and, failing settlement, effectively prepare for court.

Make Sure Employees Transfer IP Ownership Before Parting Ways

White Paper

An article published by Zuckerman Spaeder describes a case that illustrates how easy it is to blur the line between an employee’s intellectual property and that of an employer.

SEC Action Warns Against Restrictive Confidentiality Agreements

White Paper

A recent enforcement action by the U.S. Securities and Exchange Commissionagainst KBR serves as a warning to

companies that efforts to silence potential whistleblowers through restrictive confidentiality agreements will not be tolerated, report two Dechert LLP lawyers.