Top Six Tools to Monitor Contract Performance

On-Demand

The contracting officer's representative (COR) is the principle representative of the contracting officer (CO) for post-award management of the contract.

Executive Order Proposed to Cover 'Blacklisting' for Government Contractors

White Paper

The new regulations will add an employer's workplace law compliance record as a criterion to determine whether an employer should be awarded, or be allowed to retain, federal contracts.

Requirements Contracts and the Duty to Act in Good Faith

White Paper

Whether you are a supplier or purchaser, a requirements contract will have a material impact on your rights and obligations, writes Greensfelder, Hemker, & Gale.

9th Circuit Again Clarifies That Arbitration is Creature of Contract

White Paper

Arbitration remains a preferred forum for many employers, yet courts are often wary of enforcing arbitration agreements against employee-plaintiffs.

Texas Court Rules Fractionalized Life Settlement Interests are Investment Contract

NEWS

The Texas State Securities Board and some investors sued Life Partners Inc. and Life Partners Holdings Inc. in 2012.

10 Things Every Business Lawyer Should Know about Contract Management

White Paper

Berkman Solutions has compiled a list of 10 techniques to enhance the value of legal services after a contract is signed, with a goal of helping build deeper, sustainable relationships for every outside legal counsel.

First Circuit Affirms Confirmation of Arbitration Award

White Paper

The agreements between the parties contained an honorable engagement provision, which directs the arbitrators to consider each agreement as an honorable engagement, not merely a legal one.

Can a Non-Signatory to a

Contract Enforce an Arbitration Provision?

White Paper

Apart from comporting with common law principles of agency, the enforcement of an arbitration provision by a non-signatory agent conforms with traditional notions of justice and fair play

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Contract Management Assessment: Identify Your Business Need for a New Solution

Online assessment

Merrill Datasite offers a free online assessment designed to give a business manager a better understanding of a company’s internal business need and help make a business case for a new contract management system.

Limitations on the

Government’s Right to Terminate a Contract for Default

White Paper

When appealing the contracting officer’s decision, contractors should make sure that they have sound documentation of communications that could work in their favor on appeal.

The Importance of Contracts for Joint Infringement in Patent Cases

White Paper

It’s a good idea to obtain contracts early in discovery to determine the strength of positions, and practitioners drafting contracts should be mindful of potential joint infringement implications, writes Foley & Lardner.

Webcast: Services and Contract Accounting

On-Demand

Silicon Valley software revenue recognition expert and

lecturer Jeffrey Werner discusses revenue recognition for services and contracts.

Fifth Circuit Finds Parties Can Authorize Arbitrators By Their Conduct

White Paper

Appellate court's ruling reverses a district court finding that the court was the proper decision-maker on contract formation.

IACCM Launches *Journal of Strategic Contracting and Negotiation*

NEWS

JSCAN is an outlet for research and theory about practices that challenge the status quo in strategic contracting and negotiations, and the commercial implementation of business strategy or policy.

Uncovering Risks in Your Business

White Paper

There are many reasons why businesses fail or suffer great losses – but risks that are uncovered and properly planned for aren't one of them.

Vendor Risk Management: Conducting Pre-Contract Due Diligence

White Paper

If one of your vendors takes a hit, you could take the fall. Which begs the question: Do you have a clear picture of your vulnerability?

From Contract Management to Risk Management

White Paper

Besides explaining risk management for legal professionals and contract managers, the article also outlines steps to develop and implement a framework to identify and track legal and compliance risks using contract examples.

Introduction to Document Assembly and Contract Management

White Paper

The white paper provides an overview of document assembly and contract management solutions and gives an insight into what questions to consider when choosing software.

Government Contracts Group Joins Covington From McKenna, Long

NEWS

These additions double the size of Covington’s government contracts group and place it among the nation’s largest.

Planning for Breach

Notification Requirements in Your Customer Contracts

White Paper

Companies should re-examine indemnification provisions and scale back open-ended obligations in light of the current data breach and regulatory environment.