

# The Black Hole of Contract Management

## *Insight*

Contract managers need to manage their data better, and some upcoming solutions can take unstructured data and present it in a structured way, writes Amanda Prochaska in her blog, Procurement Unstuck.

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## Webinar: E-Signature 101 Crash Course

### *Event, Dec. 8, 2 p.m. EST*

Organizations of all sizes that are using esignatures have transformed the way they serve both internal staff and their customers and partners — offering a more convenient and efficient digital experience, reports eSignLive.

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## China Contracts: Dispute Resolution Clauses

### *Insight*

Dan Harris explains why a provision calling for Chinese contract dispute resolution in U.S. courts can sometimes be a hindrance, compared to a clause requiring dispute resolution

to take place in Chinese courts.

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## **Incorporation by Reference of an Arbitration Clause Is a Simple Matter ... Isn't It?**

### ***Insight***

Drafting an arbitration clause for an agreement may seem like a straightforward matter most of the time, writes Gilbert A. Samberg for Mintz, Levin.

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## **Using Standard Form Contracts May Hurt Your Business**

### ***Insight***

Not only do these vague business contracts fail to address important issues that may arise between the two parties, they may also lead to confusion over what terms will actually govern the agreement, writes Corey F. Schechter of Butterfield Schechter LLP.

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# Norton Rose Fulbright Addresses Legal Implications of Smart Contracts

## *News*

Blockchain consortium R3 has contracted global law firm Norton Rose Fulbright to determine the contractual effect and enforceability of smart contracts, reports Finextra.

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# In Contracts, What a Difference a Word Makes

## *Insight*

Larry P. Schiffer of Squire Patton Boggs describes a recent case that illustrates his point that legalese and unnecessary words can cause a trier of fact to interpret a clause in a way that is unexpected.

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# When it Comes to Contracting With the Federal Government: Beware

## *Insight*

Jennifer S. Cluverius of Nexsen Pruet, LLC writes about some

of the most costly and often-unnoticed employment-related compliance obligations faced by federal contractors and subcontractors.

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## **Claims Against Cloud Storage Service Hinge on Grant of Rights Clause**

### ***Insight***

It's important for copyright holders to understand the scope of any content distribution license involving cloud storage by users, particularly when broad language is used with respect to the rights of the licensee, writes Jeffrey Neuburger of Proskauer Rose LLP.

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## **2016 Year in Review: Trade Secrets and Non-Compete Developments**

### ***Event, Nov. 30, 1 p.m. EST***

Many businesses progressively fear that their trade secrets and valued business relationships are at risk of attack by competitors – and even by their own employees. Do you know what it takes to protect those critical assets in the ever-changing world of trade secret and non-compete law?

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# Webinar: Gain Visibility into Contract Risks

## *On-Demand webinar*

SpringCM has published an on-demand webinar titled “Get Control of Your Contracts!” that explains how Contract Lifecycle Management (CLM) provides end-to-end visibility into contractual risks and obligations.

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# Four Significant, But Often Overlooked, Provisions in Domestic Commercial Contracts

## *Insight*

Contractual provisions that parties choose to include in their agreement depend on a number of factors including, among others, the identity of and relationship between the parties and the size and nature of the transaction, according to a K&L Gates article.

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# **Contract Boilerplate Important Terms: Language IS The**

## ***Insight***

can, perhaps unintentionally, void portions of your contract that you might have already negotiated in your contract, cautions Anette Beebe of Beebe Law, PLLC.

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# **5 Points: Arbitration Clauses in Real Estate Contracts**

## ***Insight***

While consumers may not have many choices when signing agreements that contain arbitration clauses, commercial parties often negotiate every last term of their agreements, according to a post on Shutts & Bowen LLP's website.

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# **Arbitration Provisions in Employment Agreements: The Pros and Cons**

## ***Insight***

Deciding whether to include an arbitration provision in an

employment agreement requires thorough consideration based upon an employer's individual circumstances, according to a post in *Trenam Law's Employment Law Update*.

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## **Void Contracts: Court Nullifies CFO's Employment Because of Prior Extortion Conviction**

### ***Insight***

The doctrine of void contracts arose recently in an employment case in Florida, writes Jason M. Knott for Zuckerman Spaeder LLP.

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## **What Is The Optimal Contract Length For Your SaaS Startup?**

### ***Insight***

Tomasz Tunguz, a venture capitalist at Redpoint, discusses the questions: What is the optimal contract length with for your SaaS startup? Monthly, annual, multiyear?

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# Three Tips for Writing Effective Arbitration Clauses

## *Insight*

A well-drafted arbitration provision can save companies from expensive and time-consuming class litigation, two defense attorneys say in a report published by Bloomberg BNA.

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# Embraer Settles Bribery Charges With SEC and DOJ

## *News*

The SEC alleged Embraer made more than \$83 million in profits as a result of bribe payments from its U.S.-based subsidiary through third-party agents to foreign government officials in the Dominican Republic, Saudi Arabia and Mozambique.

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# What are Consequential Damages on a Construction

# Contract?

## *Insight*

when entering into a construction contract, parties should carefully evaluate the proposed contract language to fully comprehend the risks they are about to assume, write Charles B. Jimerson and Kayla A. Haines of Jimerson & Cobb, P.A..