

# Contract Terms: When the Fine Print Isn't So Fine

## *Insight*

While some contract disputes can be settled easily, others erupt once bankruptcy enters the picture, writes Jennifer McKevitt for Supply Chain Dive.

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# Are Non-Compete Agreements Right for Your Construction Company?

## *Insight*

Contractors have several reasons to require that their high-level employees (e.g., C-Level) enter non-compete agreements, explains Peter C. Vilmos of Burr Forman.

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# JPMorgan Software Does in Seconds What Took Lawyers 360,000 Hours

## *News*

A new JPMorgan Chase & Co. a learning machine is parsing financial deals that once kept legal teams busy for thousands

of hours, according to a Bloomberg report.

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## **On-Demand: Getting Global in Your View of Contracts**

### ***On-Demand***

Determine says the on-demand webinar discusses what impacts the coming year will have, including how best-in-class companies use contract management to prepare for the increased volatility of an ever-changing global business environment.

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## **Contract Management at Manufacturing Companies**

### ***Insight***

Contract Logix says the study involved 550 contract management professionals across multiple segments of the manufacturing industry.

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## **Blockchain Smart Contracts:**

# Law Firms Are Adopting Technology

## *Insight*

Smart Contracts are technical in nature and hence will require lawyers who are professionally qualified and at the same time with the technical expertise to understand the code within the contract and figure out how they can work together, reports Eastern Daily News.

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# Built-In Contract Remedies: Avoiding the Unenforceable Penalty

## *Insight*

Under California law, a provision of a contract found to impose a penalty is unenforceable as a forfeiture and contrary to public policy, explains Giselle Roohparvar of Miller Starr Regalia.

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# Digitize Your Business: Defining Your E-Signature

# Requirements

*Event, March 8, 2 p.m. EST*

Guest speaker Craig Le Clair from Forrester Research will talk about the driving forces behind e-signature adoption, both locally and abroad, and how to define e-signature requirements.

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## Settlement Agreements: Who Should Sign?

*Insight*

It's best to err on the side of over qualification of a corporate employee representative to sign a settlement agreement to ensure it will be enforceable, advises Robert S. Luft in the JAMS ADR blog.

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## Key Issues for Due Diligence of Government Contracts – Part II

*Insight* Comprehensive due diligence review of any target company that performs government contracts should include evaluation of five broad categories relating to general business matters, Kimi Murakami writes in Part II of a report

on Piliero Mazza's PM Legal Minute blog.

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## **Government Contracts Legislative and Regulatory Update – February 2017**

### ***News***

Dentons has published the latest edition of its "Government Contracts Legislative and Regulatory Update" a summary of the relevant changes that took place during January.

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## **How a Typical Tolling Agreement Cost Duke Energy Corporation \$600,000**

### ***Insight***

A court recent ruled that a tolling agreement, when entered into between companies that intended to merge, violated the Hart-Scott-Rodino Antitrust Improvements Act of 1976, leading to the imposition of significant financial penalties against the buyer, according to Hogan Lovells.

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# When Employees Leave With Your Secrets

## *Insight*

James Pooley of Orrick, Herrington & Sutcliffe LLP writes that the standard approach to dealing with a departing employee could put confidential information at risk.

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# Court Finds Contract and Arbitration Clause Unenforceable Due to Fraud in the Inception

## *News*

The court cited a California Court of Appeals decision for the proposition that it was enough that defendants, as the party drafting the contract, drafted the contract “‘in such a way as to not apprise’ the other party of its intentions.”

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# 11th Circuit: Arbitration Clauses Are Like Makeup –

# They Only Cover So Much

## *News*

The arbitration clause which the non-party to the agreement is seeking to enforce is explicitly limited to disputes between the parties, the court found.

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# What to Consider When Preparing Construction Contracts

## *Insight*

It's important for parties entering into any significant economic transaction to have written contracts, especially for construction projects, writes Jason T. Strickland for Ward and Smith, P.A.

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# Key Issues for Due Diligence of Government Contracts – Part I

## *Insight*

Comprehensive due diligence review of any target company is imperative when determining whether to buy another company, writes Kimi Murakami for Piliero Mazza.

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# Who Is Authorized to Bind Your Family Business to Contracts?

## *Insight*

It's important for family business owners and management to clearly instruct their employees and agents as to whether those employees or agents are authorized to sign contracts, writes Michael P. Connolly for Murtha Cullina LLP.

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# Commercial Contract Risk in 2017

## *Insight*

With international and domestic supply chain contracts, there is little or no room for error. according to an article posted by a team of lawyers at Foley & Lardner LLP.

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# Protecting Your Event with

# Contracts and Insurance

## *Insight*

Attorney Barbara Dunn O'Neal and Lance Ewing, executive vice president Global Risk Management & Client Services at Cotton Holdings Inc., recently discussed some of the basics of contract drafting when they spoke at a meeting of professional meeting planners.