

# Business Development: New Federal Solar Projects and Structures

☒ The Solar Energy Industries Association has posted a free on-demand webinar explaining the Obama Administration's efforts to help promote clean solar energy.

Representatives of the White House, Council on Environmental Quality, Federal Environment Executive and other agency representatives visited SEIA's office in Washington, D.C., for a live webinar to discuss opportunities to grow your business with in the federal sector.

Attendees learned:

- The Capital Solar Challenge, which includes opportunities for solar development in the National Capital Region
- Novel approaches to alternative financing for federal solar projects
- Expanding shared services for federal solar procurement, including aggregated or bulk solar purchase for multiple agencies in a single procurement
- Understanding new business opportunities in the mid-Atlantic and beyond

**Watch the on-demand webinar.**