

Buchalter Opens Office in Salt Lake City, UT

Buchalter is pleased to announce the opening of its new Salt Lake City office with the addition of seven lawyers and four professional staff including paralegals and two law clerks. The office is anchored by Shareholders Keven Rowe, Jed Burton and Blake Terry, along with Landon Hardcastle, Trevor Vincent, Carly Briggs, and Clayton Smith. In addition, Buchalter Shareholder, Marcus Williams, will work out of the Salt Lake City office.

“The decision to open an office in Salt Lake City was a simple one as the city’s real estate, technology, and financial services industries are all thriving. For Buchalter, the challenge was to find the right lawyers to start the office. The group of highly respected lawyers who have joined us in Salt Lake City are the right business and cultural fit for Buchalter. We are thrilled to welcome Keven, Jed, Blake, and all the members of their teams and staff to the Firm,” said Adam Bass, President and Chief Executive Officer of Buchalter.

Under Bass’s leadership, Buchalter has added more than 250 attorneys and opened offices in Napa Valley, Portland, Sacramento, San Diego, and Seattle. With the additions of the new attorneys in Salt Lake City, the Firm offers our clients deeper expertise in commercial real estate transactions, including real estate finance and commercial leasing. Buchalter now has more than 350 attorneys in ten locations throughout the West including Los Angeles, Napa Valley, Orange County, Portland, Sacramento, San Diego, San Francisco, Salt Lake City, Scottsdale, and Seattle.

As a member of the Real Estate Practice group, Rowe represents clients in commercial finance, complex real estate development and leasing, and corporate law. He has closed numerous complex

asset-based, commercial, construction, syndicated, and securitized loans throughout the United States for lenders such as Wells Fargo Bank, and for numerous individual and corporate borrowers.

Rowe also negotiates complex land acquisitions, development transactions, dispositions, and leases in many states involving property types such as office, industrial, retail, apartment and residential housing, representing sellers, buyers, property owners, and tenants. Further, Rowe assists corporate clients in selling and acquiring companies and divisions, including negotiating post-acquisition licensing, services, and executive employment contracts.

“After meeting with Adam and the attorneys at Buchalter, I recognized this opportunity would allow us to provide stronger counsel to our clients in Salt Lake City,” Rowe said. “The growth of the Firm is truly remarkable, and we are excited to be joining such a talented group of lawyers that provide clients with outstanding service and a full range of business solutions throughout the Western United States.”

Burton joins the Real Estate Practice group and has extensive experience navigating both the legal complexities and business realities of sophisticated commercial real estate transactions. He offers clients a unique perspective as former in-house counsel for a publicly traded REIT. His expertise includes acquisitions, dispositions, leasing, real estate finance (representing both lenders and borrowers), and mezzanine debt, with special proficiency in transactions involving self-storage, shopping centers, and drive-thru retail.

“Our practice fits perfectly with Buchalter’s impressive Real Estate and Real Estate Finance Practice,” said Burton. “I look forward to integrating my clients and providing them access to the deep bench and broad range of expertise the Firm offers.”

Terry also joins the Real Estate Practice group. He handles projects across the entire United States, in each province of Canada, as well as parts of Central America. His practice encompasses all aspects of real estate law, including sales, purchases, leasing, financing, development and redevelopment, easements, CC&R's, owners' associations, development agreements, due diligence review for title and survey matters, and associated agreements.

Terry has extensive experience in representing both tenants and property owners in retail, warehouse, office, theatre, golf course, ski resort, employee housing, medical office, convenience store, industrial and gas, and oil projects located throughout the country.

"Buchalter provides a unique opportunity to further develop my practice and serve our clients," added Terry. "I am excited to join the Firm and for the future."

Buchalter's current Salt Lake City location is 111 South Main Street, Suite 600, Salt Lake City, Utah. The Firm is actively looking for larger space.