Best Practices for a Contract Management RFP

Corridor Company presents a free on-demand webinar aimed at anyone ready to issue a request for proposal, as well as those just starting the process.

Presenter Russ Edelman discusses RFP readiness (understanding product landscape as well as your own requirements and current practices), outreach strategies, down-select criteria, and the use of evaluation tools such as a functional comparison matrix, use cases, and implementation scenarios.

The webinar also answe4rs questions regarding the proper scope or timeframe for an RFP in the contract management space.

Watch the on-demand webinar.