Benchmarking Your Contract and Commercial Management Organization

The International Association for Contracts and Commercial Management (IACCM) is updating its largest benchmarking study to help participants learn where their organization stands, relative to others. Participants who complete the survey will get access to results 60 days prior to publication and are invited to a series of webinars to delve into the findings.

The benchmark study is divided into three surveys that examine companies' Contract & Commercial Management Performance Measures, Primary Activities and Value Proposition.

Access part one: **Performance Measurement** directly here: www.iaccm.com/services/research/survey/?id=84

For part two, **Primary Areas of Activity**, and part three, **Value** Proposition, go to www.iaccm.com/research. This survey looks at headcount, contract complexity, measurements used to gauge both individual and functional performance and a range of efficiency indicators (e.g. cycle times, number of contracts per professional etc.).

"Benchmarking enables you to assess current performance and to make a business case for investment or improvement," said an IACCM spokesman. "Increasingly, executives expect every function to have ready access to reliable external benchmarks and in the field of contract and commercial management, IACCM is the only reliable source."

Participate in the survey through the links above.