

Streamline Contract Development in Five Easy Steps

Apttus has posted a free white paper about the value of a centralized contract template library and automated contract playbook.

On its website, Apttus says that a common response to the need for a contract is to search for the latest contract used with a counterparty similarly aligned to the current situation. Once identified, a quick search and replace process takes place to remove the legacy information and the current deal's details are added to make it look like new.

"There's just one problem," Apttus says. "Using executed contracts as a base template for new agreements can create a variety of compliance risks and impact negotiation leverage. A centralized template library and automated contract playbook can make your company's contract lifecycle management more effective, more efficient and ultimately more profitable. In this white paper, learn how you can leverage template libraries and playbooks to reduce legal risk and increase efficiency and compliance in just five easy steps."

Download the white paper.