

A Lawyer's Guide to Enterprise Telecommunications Services Agreements

"This is the second entry in our series on enterprise telecommunications services agreements, providing a framework for addressing the customer's interests and risks in enterprise telecommunications services agreements," writes C. Douglas Jarrett of Keller and Heckman in *The National Law Review*.

"While each carrier's standard agreement is different, these agreements have three core components:"

1. The carrier's standard policies and rules applicable to its services
2. The legal terms and conditions or master agreement
3. The business deal

"Aspects of the business deal are distributed among these components."

Read the article.