### What is a Smart Contract?

### White Paper

A Bloomberg BNA article by two Holland & Knight lawyers on blockchain technology and its potential application to the legal industry sets out basic concepts and terminology surrounding smart contracts.

# How Weak Contract Management Prevents GCs from Answering CEO's Toughest Questions

### White Paper

A complimentary white paper from Exari discusses survey findings that highlight gaps in risk and revenue insight created by poor contract management practices.

# The Critical Role of Contracts in Corporate Compliance Programs

### White Paper

Merrill DataSite is offering a complimentary evaluation tool that addresses the challenges faced in the ever-changing world of corporation compliance.

## Mitratech Partners With Huron Legal to Enhance Analytics and Benchmarking Platform

#### **NEWS**

"Leveraging the power of legal analytics drives tremendous value for legal departments seeking to improve their overall performance," says Jason Parkman, Mitratech CEO.

# Issues of Data Privacy & Cross Border Litigation: Roundtable in DC

**EVENT**, **Oct**. **6**, **8:30 a.m**.UBIC will present a roundtable discussion at the National Press Club in Washington, D.C., covering matters of big data privacy and international litigation.

### Webinar: A New Approach to

### Legal Spend Management

### **EVENT, Oct. 14, 1 p.m. CDT**

E-billing and legal spend management technology has been around for nearly 20 years yet legal departments still think "innovation" means tracking matters and managing legal spend. This decades old technology is at the end of its technology curve — until now.

# Webinar: Energy Reform in Mexico: Examining Land Use Laws and Issues

### **EVENT, Oct. 21, 1 p.m. CDT**

The Kay Bailey Hutchison Energy Center at the University of Texas School of Law will present a free webinar explaining the laws, both new and old, that govern land use for energy development in Mexico and other important considerations for working with land owners.

## How to Score a Contract from the Red Zone

#### **NEWS**

Charles Sartain, writing in Gray Reed & McGraw's Energy and

the Law blog, uses a football metaphor to describe how a negotiating party could fail to score an enforceable contract while near the end of the negotiation process.

## Federal District Court Articulates Criteria for Electronic Contracts

**NEWS**In a case involving "clickwrap" and "signwrap" agreements, the Eastern District of New York denied a motion to dismiss and compel arbitration filed by an in-flight wifi provider, according to Buckley Sandler LLP in its InfoBytes blog.

# Fixing Your Contracts: What Training in Contract Drafting Can and Can't Do

### White Paper

Any contract will likely be riddled with deficient usages that collectively turn contract prose into 'legalese' — flagrant archaisms, botched verbs, redundancy, endless sentences, and meaningless boilerplate.

### Physician Contract Checklist

### White Paper

An article on Holland & Hart's Health Law Blog provides a 40-point checklist that can be used when preparing or reviewing contracts involving the work of physicians.

## EDD Basics: The Three Parts of a Keyword Search, Part 2

### White Paper

Keyword searching is one of the workhorses of eDiscovery. The second part of a two-part series covers grammar, validation and more.

# Robert Stracks Joins Quarles & Brady's Business Law Practice Group

### **NEWS**

Robert Stracks has joined the Quarles & Brady's Chicago office as Of Counsel in its Business Law Practice Group.

## Understanding the Scope of a Software Audit

### **Article**

Software publishers regularly audit their customers to help ensure that the customers are properly licensing their software. The first step in addressing the software audit is to understand the scope of the audit.

# Updates on Design Patent Law: The Hague Agreement and U.S. Design Patent Enforcement

### EVENT, Sept. 30, 11 a.m. CDT

Fitch, Even, Tabin & Flannery LLP presents a complimentary webinar, "Updates on Design Patent Law: The Hague Agreement and U.S. Design Patent Enforcement," featuring Fitch Even lawyers Jon A. Birmingham and Conor S. Hunt.

### New Legal Resource Available

## to Michigan's Transgender Community

#### **NEWS**

The Transgender Legal Defense & Education Fund has brought its "Name Change Project" to Michigan. Dykema is joining TLDEF's project to demonstrate its commitment to diversity and inclusion.

## Complimentary Webinar: Managing Global eDiscovery

### EVENT, Oct. 1, 11 a.m. EDT

eTERA Consulting will present a one-hour complimentary webinar that will provide in-house attorneys, litigation support professionals, paralegals and IT staff with information about the globalization of eDiscovery.

## Denny O'Shea Will Join Greenberg Traurig in Broward, Palm Beach

#### **NEWS**

Denny O'Shea, the incoming Fort Lauderdale Downtown Development Authority Chairman, will serve as chair of

Greenberg Traurig's Real Estate Development & Land Use Practice in Broward and Palm Beach counties.

# Criminalizing the Second Oldest Profession: Foreign Corrupt Practices Act

### White Paper

In the post-Enron and post-financial crisis era, anticorruption compliance programs have been a key focus for boards of directors, audit committees and senior management of many multi-national companies, writes Arkady Bukh of New York's Bukh Law Firm.

## Law Department Performance: A Discussion with Tom Sager and Shahzad Bashir

### White Paper

Morae Legal President and Chief Executive Officer Shahzad Bashir recently sat down for a conversation with Ballard Spahr partner and former DuPont General Counsel Tom Sager.