12 Tips for Shippers Negotiating Freight Contracts

A post by **Material Handling & Logistics** offers 12 tips for a company to reduce legal risk while building a foundation for a long-term relationship with a new transportation provider.

Authors Martin Robins and Lauren Pittelli explain that “the contract is the beginning of your relationship with a transportation provider. A collaborative contracting process with shared goals and understandings, clear expectations and mutual obligations will reduce your company’s legal risk while building a foundation for a long-term relationship.”

The tips cover such topics as due diligence, enforcement practicalities, insurance, performance requirements, and more.

Read the article.