Negotiating a Data Processing Contract

Insight

Watch out for services with terms longer than the other services in the agreement and ensure that any added services terminate at the same time as the master agreement, advises Fredrikson & Byron.

The Drive to Automation and Your IT Outsourcing Contract

Insight

Barbara Melby and Glen Rectenwald of Morgan, Lewis & Bockius address the question of what robotics and automation really mean in the context of an IT outsourcing contract.

5 Key Terms to Know for Vendor Contracts

Article

While each set of tactics and strategies will necessarily reflect the internal business rules of the individual company, the five areas discussed here should form a part of any playbook, writes David Adler in CIO.