

Key Considerations When Contracting Cloud

Insight

It makes sense to check whether the key features are (or can be) described in a document and to refer to that description in the agreement, according to Baker McKenzie.

Software as a Service (SaaS) Agreements: Who Owns What?

Insight

The Tech & Sourcing blog of Morgan Lewis takes a look at Software as a Service (SaaS) agreements – starting with the perspective of a solution that uses a dedicated service.

Contractual Considerations for Lawyers Using the Cloud

Insight

The standard contract forms offered by cloud-based providers sometimes do not weigh in favor of the law firm, writes Tom Kulik.

Keep SaaS And Cloud Contracts Light On Specifics, But Heavy On Revenue Opportunities

Insight

Solution providers shouldn't let long, tedious contracts get in the way of closing deals, advised lawyer Mark D. Grossman when he spoke at the Ingram Micro One conference, according to CRN.

Negotiating Contracts: 12 Key Terms to Negotiate in a Software as a Service or Cloud Service Agreement

Insight

Stephen F. Pinson of Scott & Scott LLP offers some suggested requirements when negotiating Software as a Service or Cloud Service agreement.