

# Microsoft Names First General Counsel in Two Years

## *News*

Dev Stahlkopf, most recently deputy general counsel in the company's HR legal team, will fill the post that has been vacant for two years.

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# For SPLA Audits, When Historical Data is Missing, Creativity May Be Required

## *Article*

Since SPLA pricing is based on a monthly reporting model, SPLA audits look at historical usage during the period covered by an audit (often, three years or more), and then compare that historical usage to a licensee's historical usage reports.

And that historical-usage element is where almost all SPLA licensees routinely fall short.

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# Be Wary of Changes in New

# SPLA Contracts

## *Article*

If software licensing can be said to have any “natural laws,” certainly the First Law could be paraphrased to something like: “If you agree to an inch, be prepared to give a mile.” So it is with Microsoft’s standard-form Services Provider License Agreement (SPLA).

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## Even in The Cloud – Keep an Eye on Software Licensing

### *Article*

Even though some of the more technical requirements may no longer be the company’s contractual obligation, the vendor’s failure to adhere to them can cause trouble.

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## Beware Audit Terms in Microsoft’s New MPSA

### *White Paper*

Microsoft is transitioning many of its volume-licensing customers from the Select Plus Agreement to the new Microsoft Products and Services Agreement (MPSA). Unfortunately, audit terms contained in the MPSA are significantly more onerous and markedly less reasonable.