

Netflix, Comcast Legal Heads Earn \$20M Collectively

NewsNetflix Inc. and Comcast Corp., two of the largest U.S. media companies, collectively gave almost \$20 million in total compensation last year to their top lawyers.

AT&T Legal Chief's Total Compensation Nearly Doubled in 2020

NewsAT&T Inc.'s top lawyer David McAtee made nearly double the compensation in 2020 he did the previous year, due to an equity award infusion.

Wells Fargo's Top Lawyer Turned CEO Made \$9.6 Million in 2019

News

Former Wells Fargo & Co. general counsel C. Allen Parker Jr. took home outsized pay of more than \$9.6 million last year thanks to his elevation to interim CEO.

Inside Counsel Beware: Your Job Description Now Includes Antitrust Compliance

News

Attorneys General in several states have stepped up their challenges to no-poach agreements, particularly in franchise settings.

Koppers Appoints Successor to General Counsel

News

Stephanie Apostolou has been elected general counsel and secretary of Pittsburgh, Pennsylvania-based Koppers and Koppers Holdings, effective March 1.

Can We Talk? In-House Counsel and Opponent's Lawyer Can

Communicate.

News

Last month, the Virginia Supreme Court approved Legal Ethics Opinion 1890, and answered “Yes,” in an opinion that also covered some other issues of concern to in-house counsel.

Webinar: How to Use an RFP As a Tool to Manage Outside Counsel

Webinar, Jan. 28, 2020

ACC-Northeast and RFP Advisory Group will present a webinar designed to teach how to use a request for proposal (RFP) as a tool to better manage outside counsel.

NRA Shakes Up Legal Team Amid Intensifying Civil War

News

The National Rifle Association shook up its legal team Thursday and severed ties with its longtime outside counsel.

Case Study: TIAA – A Legal Transformation With Technology, Process and People

Insight

Brad Rogers was tasked with transforming the entire legal operations function for TIAA, a company managing more than \$1 trillion in assets and serving more than 5 million active and retired employees by providing financial services to over 15,000 institutions in more than 50 countries.

How One Legal Department Saw Success from an Internal Client Feedback Program

Insight

A case study describes one legal department's increased win-win with its internal clients through a client feedback program.

Webinar: RFPs – Best Practices & Obstacles to Avoid

Webinar, Feb. 16, 2019

This webinar will provide an overview for general counsel on how RFPs are being used to better manage outside counsel across the legal industry and the best practices to follow and the obstacles to avoid.

Taking the First Step to Digitally Transform Your Legal Department

Insight

Digital transformation continues to be a strategic priority for organizations today. However, a recent study by Gartner revealed 81% of legal departments are not prepared to support their company's digitization process.

Hanzo Webinar Lineup to

Discuss Challenges Collecting Social Media

Webinar, Dec. 19, 2018, 1:30 p.m. ET

Social media is ubiquitous in business communications but many organizations don't have a good way to deal with it. Hanzo has assembled a panel of industry experts discuss the challenges social media presents compliance and e-discovery workflows and best practices.

IADC Journal Covers Asbestos, Punitive Damages and Manufacturers' Legal Hurdles

Insight

The International Association of Defense Counsel (IADC) has published its fourth quarter 2018 Defense Counsel Journal (DCJ) with scholarly articles that explore current trends in the practice of law.

Download: Why the GC Should Be the Board's Best Friend

Insight

Companies must shift from focusing on rules and consequences

to emphasizing culture and values, according to Carolyn Frantz, Microsoft's deputy general counsel and corporate secretary.

Female GCs' Pay Disparity: 78% Compared to Male Counterparts

News

Overall, general counsel of both genders report total compensation ranging from \$350K to around \$900K based on company revenue.

Survey Shows In-House Counsel Concerned About Litigation, Brand Equity, Data Security

Insight

Morrison & Foerster-commissioned survey reveals drivers affecting consumer products businesses, an evolving risk environment, and litigation trends in 2018

New Research Report: Global Trends in Hiring Outside Counsel

Insight

The Globality report has information on the latest industry viewpoint about hiring outside counsel. That information was gathered from more than 300 GCs from organizations with more than \$1 billion in revenue.

DXC Technology Selects UnitedLex to Support Global Law Function Transformation

News

The announcement follows the April 2017 formation of DXC, which brought together Computer Sciences Corp. and the Enterprise Services business of Hewlett Packard Enterprise

What is Legal Entity Management? Beyond Corporate

Secretary Functions

Insight

Berkman Solutions has posted a new quick guide for corporate counsel and business lawyers on Legal Entity Management. This article explains how to use legal entity management and corporate secretary functions to deliver more value for the organization.