Just Released: 2017 Law Firm Benchmarking Report



A survey of 125 law professionals reveals that 94 percent of law firms are focused on being more efficient, but the findings within this survey indicate that only a small group of opportunistic law firms are actually executing on this focus, leading to new business opportunities for their practices.

The Externo survey is available for downloading at no cost.

This benchmarking report discusses how this small subset of innovative law firms are beating their competition by redefining their legal processes to increase client satisfaction and revenue.

The report includes:

- 36-page comprehensive report filled with key insights on how law firms are currently managing their business.
- Insight into key topics which include how law firms are managing their legal processes, the future of legal operations and more...
- Example of one interesting stat: Compared to 5 years ago, 51% of law firms are more focused on legal project mgmt. principles and technology.

Download the report.