Next Generation Enterprise Legal Management: People. Process. Automation

During the 2017 CLOC Annual Legal Operations Institute in Las Vegas, Onit and PayPal presented a session titled, “Next Generation Enterprise Legal Management (ELM): People. Process. Automation.” The speakers were Lauren Giammona, Director of Operations, Business Affairs & Legal at **PayPal**, and Eric M. Elfman, founder and CEO of **Onit**.

Lauren outlined her implementation experience and shared her 7 key tips for selecting an enterprise legal management (ELM) vendor.

Legaltech News wrote a detailed article summarizing our CLOC session. (*See the form below to download the article*.) PayPal and Onit discussed how legal departments can provide “continuous” value to the company, drive operational improvements and allow employees to work in the systems they prefer. The session highlighted:

- The importance of process, workflow and collaboration
- How a business automation tool solves needs beyond e-billing and matter management
- Key benchmarks and metrics that drive innovation and transformation in legal operations

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  - ○ $10 - $50 million
  - ○ $50 - $100 milion
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